

# Value Beyond the Surface

AMR is more than just saving labor hours.

## Innovation

Data insights  
Innovation leader  
Enable new tasks & services  
Customer experience

## Direct Labor Cost Savings

Save hours & redeploy labor  
The 'qualifier'

## Operational Improvements

Optimise cleaning routes  
Identify cleaning hinderances

## Indirect Labor Cost Savings

High churn  
Recruitment  
Training  
Absenteeism  
Illness reduction in overtime  
Hours and labor shortage

## Cleaning Consistency & Proof of Performance

Consistent execution - reliability  
Prove & report

## Indirect Cost Savings

Less damage & repair costs - more uptime  
Safety with consistently clean floors  
Reduce floor finish restoration steps

## Increase Revenue

Cleanliness is a key driver to the length of time shoppers stay/visit stores  
Increase indoor air quality keeping healthy students in the classroom  
Change employee cost to revenue generating activities

AMR value is much more than a calculation with labor hours saved and cost of cleaning labor. Tennant's dedicated staff has the experience to help identify all areas robotics drives value.