

Distributor: **WALTER E NELSON CO**

Primary Account #: 1000388948

Distributor Type: TENNANT

Month, Year: NOVEMBER, 2025



Date Run: 12/11/2025

## Rebate Statement Summary

### NON-REBATE VOLUME

Category:	Monthly	Annual
Industrial	0.00	124,060.00
Subtotal Non-Rebatable Volume:	0.00	124,060.00

### REBATE VOLUME (Machine & Non-Machine)

Category:	Monthly	Annual
	0.00	0.00
Standard	37,492.59	2,725,708.32
Rebate Volume:	37,492.59	2,725,708.32

### ANNUAL (Tennant & Nobles)

	Monthly Volume	Prior YTD Year Volume	Current YTD Year Volume	% of Prior Year	Estimated Rate
Annual	0.00	3,245,208.61	0.00	0%	
Platinum					
			Less POP amount	0.00	Target for this year
			Total based on purchase less POP amount	0.00	Total prior year volume 3,499,718.28
			Estimated Rebate amount	0.00	% of Prior Year 0%
			Functional Rebate at 1.5%:	\$0.00	
	37,492.59	3,245,208.61	2,725,708.32	84%	
			Less POP amount	8,303.06	Target for this year
			Total based on purchase less POP amount	2,717,405.26	Total prior year volume 3,499,718.28
			Estimated Rebate amount	0.00	% of Prior Year 78%
			Functional Rebate at 1.5%:	\$40,885.62	

### REBATE PAID

PROGRAM TYPE	Monthly	Annual
Marketing Funds	0.00	27,232.64
Proof of Performance	0.00	8,303.06

### MARKETING FUND

Year/Quarter	Available Amount	Paid	Fund Balance
2025 / 1	17,498.59	4,733.16	12,765.43
2025 / 2	34,997.18	2,833.16	27,430.86
2025 / 3	52,495.77	19,666.32	25,263.13
2025 / 4	69,994.37		42,761.73
Total:	69,994.37	27,232.64	42,761.73

Total marketing funds this year: \$69,994.37  
(funds released quarterly)

### END USER

Status

End User Reporting: Due 45 days from month end. 25% of Annual and Full Line rebates will be deducted if missing.

lan Missing

For Question, contact [Distributor@tennantco.com](mailto:Distributor@tennantco.com)

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*Rebate Statement Summary*

Date Run: 12/11/2025

Jan	Missing
Jan	Missing
Feb	Received
Feb	Missing
Mar	Missing
Mar	Missing
Apr	Missing
Apr	Missing
May	Missing
May	Missing
Jun	Missing
Jun	Missing
Jul	Missing
Jul	Missing
Aug	Missing
Aug	Missing
Sep	Missing
Sep	Missing
Oct	Missing
Oct	Missing
Nov	Missing
Nov	Missing