

Distributor: **WALTER E NELSON CO**

Primary Account #: 1000388948

Distributor Type: TENNANT

Month, Year: NOVEMBER, 2025



Product Purchase Details

Date Run: 12/11/2025

NON-REBATABLE MACHINES

PRODUCT CATEGORY	PRODUCT MODEL	Monthly	Annual
Industrial			
Large Rider Scrubber	T20	0.00	124,060.00
Total:		0.00	124,060.00
Grand Total:		0.00	124,060.00

REBATABLE MACHINES

PRODUCT CATEGORY	PRODUCT MODEL	Monthly	Annual
Standard			
Canister Extractor	EC2	0.00	3,409.20
	EH5	0.00	26,636.22
Canister Vacuum	V-CAN-16	0.00	1,888.57
Corded Electric & Pr	BR-1600-NDC	0.00	4,874.10
	BR-2000-DC	0.00	6,515.85
Floor Machines	FM-20-SS	0.00	15,540.80
Micro-scrubbers	CS16	0.00	19,300.29
	CS5	0.00	10,561.32
	iMOP Lite	0.00	26,913.25
	iMOP XL	0.00	260,134.23
ReadySpace Extractor	1610 w/ ReadySpace (	0.00	13,336.05
	R3 ReadySpace (15" C	0.00	4,178.20
Self Contained Extra	EX-SC-1020	0.00	67,031.40
Small Rider Scrubber	T12	0.00	26,048.75
	T7	0.00	106,644.85
Small Rider Sweeper	S680	0.00	8,829.12
	S880	0.00	16,792.69
Specialty Products	ASC-15	0.00	20,514.60
	Dryer (Generic)	0.00	3,545.40
Stand-on Scrubber	T350	0.00	72,311.20
Upright Vacuum	V-DMU-14	0.00	7,340.40
	V-LWU-13B	0.00	50,368.80
	V-SMU-14	0.00	14,533.80
	V-WA-30	0.00	17,274.00
Walk Behind Extracto	1510 Battery	0.00	11,522.55
	1530 Cord Electric	0.00	27,186.90
	E5 (5-Gal Cord Elect	0.00	70,578.60
Walk Behind Scrubber	SS500	0.00	38,695.15
	T1	0.00	12,685.40
	T1B	0.00	4,277.65
	T2	0.00	11,116.30
	T260	0.00	49,953.15
	T291 - 50 cm - Self-	0.00	17,285.45
	T291 - 55cm - Pad As	0.00	4,317.87
	T300	0.00	833,194.26
	T300e	0.00	30,644.90

Distributor: **WALTER E NELSON CO**
Primary Account #: 1000388948
Distributor Type: TENNANT
Month, Year: NOVEMBER, 2025



Product Purchase Details

Date Run: 12/11/2025

	T500	0.00	55,887.65
	T500e	0.00	43,628.00
	T600	0.00	18,729.10
Walk Behind Sweeper	S6	0.00	13,114.53
	S7	0.00	12,357.39
WB Burnishers	B5	0.00	10,823.80
Wet Dry Vacuum	V-WD-24	0.00	9,280.30
	V-WD-9	0.00	735.60
Standard Total:		0.00	2,080,537.64
Grand Total:		0.00	2,080,537.64

Distributor: **WALTER E NELSON CO**
Primary Account #: 1000388948
Distributor Type: TENNANT
Month, Year: NOVEMBER, 2025



Product Purchase Details

Date Run: 12/11/2025

NON-MACHINES		
PRODUCT CATEGORY	Monthly	Annual
LABOR		
	0.00	52,898.02
P&C		
	0.00	485,469.67
Total:	0.00	538,367.69
GRAND TOTAL		
Grand Total:	37,492.59	2,849,768.32

Functional Rebate at 1.5%: \$562.39

Distributor: **WALTER E NELSON CO**

Primary Account #: 1000388948

Distributor Type: TENNANT

Month, Year: NOVEMBER, 2025



Product Purchase Details

Date Run: 12/11/2025

MARKETING FUND

Year/Quarter	Available Amount	Paid	Fund Balance
2025 / 1	17,498.59	4,733.16	12,765.43
2025 / 2	34,997.18	2,833.16	27,430.86
2025 / 3	52,495.77	19,666.32	25,263.13
2025 / 4	69,994.37		42,761.73
Total:	69,994.37	27,232.64	42,761.73

Total marketing funds this year: \$69,994.37
(funds released quarterly)

% Cap Breakdown

	% Cap	YTD Available Amount	YTD Paid	Fund Balance
2025 / 1	100%	17,498.59	4,733.16	12,765.43
2025 / 1	20%	3,499.72		3,499.72
2025 / 2	100%	34,997.18	2,833.16	27,430.86
2025 / 2	20%	6,999.44		6,999.44
2025 / 3	100%	52,495.77	19,666.32	25,263.13
2025 / 3	20%	10,499.15		10,499.15
2025 / 4	100%	69,994.37		42,761.73
2025 / 4	20%	13,998.87		13,998.87

MARKETING FUND DETAIL

Fund	% Cap	Requested	Paid	Unpaid Requested
2025 / 1				
Customer Events	100%	2,400.00	2,400.00	0.00
Other	100%	3,499.74	2,333.16	-1,166.58
Total:		5,899.74	4,733.16	-1,166.58
2025 / 2				
Other	100%	3,499.74	2,333.16	-2,333.16
Customer Events	100%	500.00	500.00	0.00
Total:		3,999.74	2,833.16	-2,333.16
2025 / 3				
Other	100%	2,333.16	4,666.32	0.00
Customer Events	100%	15,000.00	15,000.00	0.00
Total:		17,333.16	19,666.32	0.00

YTD Summary

Fund	% Cap	YTD Requested	YTD Paid	Unpaid Requested
2025 / 4				
Customer Events	100%	17,900.00	17,900.00	
Other	100%	9,332.64	9,332.64	