

Distributor: **BROWN SUPPLY CO**

Primary Account #: 1000183706

Distributor Type: TENNANT

Month, Year: NOVEMBER, 2025



## Product Purchase Details

Date Run: 12/11/2025

### REBATABLE MACHINES

| PRODUCT CATEGORY     | PRODUCT MODEL        | Monthly | Annual    |
|----------------------|----------------------|---------|-----------|
| <b>Standard</b>      |                      |         |           |
| Backpack Vacuum      | V-BP-6B              | 0.00    | 4,131.00  |
| Canister Vacuum      | V-CAN-12             | 0.00    | 567.69    |
| Floor Machines       | FM-20-SS             | 0.00    | 1,876.60  |
| Micro-scrubbers      | iMOP Lite            | 0.00    | 6,963.45  |
|                      | iMOP XL              | 0.00    | 13,378.95 |
| Small Rider Scrubber | T581                 | 0.00    | 8,008.55  |
|                      | T7                   | 0.00    | 17,466.15 |
|                      | T7AMR                | 0.00    | 49,067.60 |
|                      | T981                 | 0.00    | 16,696.55 |
| Specialty Products   | ASC-15               | 0.00    | 8,042.40  |
|                      | Dryer (Generic)      | 0.00    | 553.20    |
| Stand-on Scrubber    | T350                 | 0.00    | 11,263.85 |
| Upright Vacuum       | V-DMU-14             | 0.00    | 16,965.00 |
|                      | V-LWU-13B            | 0.00    | 11,839.25 |
|                      | V-SMU-14             | 0.00    | 5,210.00  |
| Walk Behind Scrubber | T1                   | 0.00    | 3,403.40  |
|                      | T260                 | 0.00    | 91,507.00 |
|                      | T290                 | 0.00    | 4,160.00  |
|                      | T291 - 50 cm - Self- | 0.00    | 40,515.80 |
|                      | T300                 | 0.00    | 51,728.30 |
|                      | T300e                | 0.00    | 6,318.00  |
|                      | T391 - 70cm          | 0.00    | 13,990.60 |
|                      | T500                 | 0.00    | 12,671.10 |
|                      | T500e                | 0.00    | 6,564.81  |
| Walk Behind Sweeper  | S7                   | 0.00    | 8,527.01  |
| Wet Dry Vacuum       | V-WD-24              | 0.00    | 2,169.16  |

Standard Total: 0.00 413,585.42

Grand Total: 0.00 413,585.42

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| NON-MACHINES     |           |            |
|------------------|-----------|------------|
| PRODUCT CATEGORY | Monthly   | Annual     |
| LABOR            |           |            |
|                  | 0.00      | 366.42     |
| P&C              |           |            |
|                  | 0.00      | 100,542.52 |
| Total:           | 0.00      | 100,908.94 |
| GRAND TOTAL      |           |            |
| Grand Total:     | 11,921.83 | 551,283.85 |

Functional Rebate at 1.5%: \$178.83

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### MARKETING FUND

| Year/Quarter  | Available Amount | Paid      | Fund Balance |
|---------------|------------------|-----------|--------------|
| 2025 / 1      | 5,592.77         |           | 5,592.77     |
| 2025 / 2      | 11,185.53        |           | 11,185.53    |
| 2025 / 3      | 16,778.30        | 11,513.15 | 5,265.15     |
| 2025 / 4      | 22,371.06        |           | 10,857.91    |
| <b>Total:</b> | 22,371.06        | 11,513.15 | 10,857.91    |

Total marketing funds this year: \$22,371.06  
(funds released quarterly)

### % Cap Breakdown

|          | % Cap | YTD Available Amount | YTD Paid  | Fund Balance |
|----------|-------|----------------------|-----------|--------------|
| 2025 / 1 | 100%  | 5,592.77             |           | 5,592.77     |
| 2025 / 1 | 20%   | 1,118.55             |           | 1,118.55     |
| 2025 / 2 | 100%  | 11,185.53            |           | 11,185.53    |
| 2025 / 2 | 20%   | 2,237.11             |           | 2,237.11     |
| 2025 / 3 | 100%  | 16,778.30            | 11,513.15 | 5,265.15     |
| 2025 / 3 | 20%   | 3,355.66             |           | 3,355.66     |
| 2025 / 4 | 100%  | 22,371.06            |           | 10,857.91    |
| 2025 / 4 | 20%   | 4,474.21             |           | 4,474.21     |

### MARKETING FUND DETAIL

| Fund                | % Cap | Requested | Paid      | Unpaid Requested |
|---------------------|-------|-----------|-----------|------------------|
| <b>2025 / 2</b>     |       |           |           |                  |
| Customer Promotions | 100%  | 7,788.15  |           | -7,788.15        |
| Customer Events     | 100%  | 3,575.00  |           | -3,575.00        |
| Other               | 100%  | 150.00    |           | -150.00          |
| <b>Total:</b>       |       | 11,513.15 |           | -11,513.15       |
| <b>2025 / 3</b>     |       |           |           |                  |
| Customer Promotions | 100%  |           | 7,788.15  | 0.00             |
| Customer Events     | 100%  |           | 3,575.00  | 0.00             |
| Other               | 100%  |           | 150.00    | 0.00             |
| <b>Total:</b>       |       |           | 11,513.15 | 0.00             |

### YTD Summary

| Fund                | % Cap | YTD Requested | YTD Paid | Unpaid Requested |
|---------------------|-------|---------------|----------|------------------|
| <b>2025 / 4</b>     |       |               |          |                  |
| Customer Promotions | 100%  | 7,788.15      | 7,788.15 |                  |
| Customer Events     | 100%  | 3,575.00      | 3,575.00 |                  |
| Other               | 100%  | 150.00        | 150.00   |                  |